Memorandum of Understanding Between Town of Isle Au Haut And Axiom Technologies

This Memorandum of Understanding (MOU) sets forth the terms and understanding between the Town of Isle Au Haut, ("IAH") and Axiom Technologies ("Axiom") for activities prior to entering into contract for a Public-Private Partnership Agreement.

Background

This partnership between "the Parties" will be vital when the IAH residents approve the building/upgrading of a Broadband internet network in the residential areas of IAH.

Purpose

This MOU will provide a framework for the refinement of the design and development plan, creation of the business model, and identification of funding options. Please see Attachment A for the details of each of "the Parties" roles and responsibilities during this period.

This MOU will designate Axiom with right of first refusal as designer, builder, and operator of a new Broadband network for IAH if the project is approved by the citizens of IAH.

Funding

This MOU is NOT a commitment of funds by either party, unless approved by IAH voters.

Duration

This MOU is at-will and may be modified by mutual consent of authorized officials from IAH and Axiom. This MOU shall become effective upon signature by the authorized officials from IAH and Axiom, and will remain in effect until modified or terminated by any one of the partners by mutual consent. In the absence of mutual agreement by the authorized officials from IAH and Axiom, this MOU shall end two years from the executed date.

Contact Information

Town of Isle Au Haut PO Box 71 Isle Au Haut, ME 04645 Phone (207) 335-5001 **Axiom Technologies**

Mark Ouellette, President 3 Water Street Machias, ME 04654

mark.ouellette@axiom-tech.net

Authorized Agent of Town of IAH

Mark Ouellette, President

Date

Attachment A Framework for IAH-Axiom Partnership

Axiom Commits to:

- Refine the design and development plan for a cost efficient network that delivers high speed and reliable internet access broadly on IAH
- Partner with IAH and Island Institute to identify funding sources
- Identify the optimal business model for public-private partnership in collaboration with IAH and Island Institute

Town of Isle Au Haut Commits to:

- Identify funding sources that would cover the build cost in partnership with Axiom and Island Institute
- Provide support as needed for funding source applications initiated by Axiom or Island Institute
- Keep a broadband committee which is accountable to the town
- Identify the optimal business model for IAH in partnership with Axiom and the Island Institute
- Work with Axiom to identify and resolve any community barriers to deployment
- Champion project by leveraging community assets (e.g. town website, Facebook, face-to-face meetings)